

# UNIVERSIDAD AUTÓNOMA DE BUCARAMANGA

## 10.4 CÁLCULO ESTIMADO DEL VALOR DE LOS INGRESOS POR PERIODO ACADÉMICO - INCREMENTO APROBADO POR LA INSTITUCIÓN

| FACULTAD                                                    | MODALIDAD | NOMBRE DEL PROGRAMA                                                     | PERIODO ACADÉMICO | TOTAL       |
|-------------------------------------------------------------|-----------|-------------------------------------------------------------------------|-------------------|-------------|
| FACULTAD<br>CIENCIAS<br>SOCIALES,<br>HUMANIDADES Y<br>ARTES | PREGRADO  | ARTES AUDIOVISUALES                                                     | 1                 | 511.792.080 |
|                                                             |           |                                                                         | 2                 | 310.720.240 |
|                                                             |           |                                                                         | 3                 | 519.001.440 |
|                                                             |           |                                                                         | 4                 | 338.479.200 |
|                                                             |           |                                                                         | 5                 | 428.740.320 |
|                                                             |           |                                                                         | 6                 | 451.305.600 |
|                                                             |           |                                                                         | 7                 | 315.913.920 |
|                                                             |           |                                                                         | 8                 | 346.000.960 |
|                                                             |           | COMUNICACIÓN SOCIAL                                                     | 1                 | 444.863.100 |
|                                                             |           |                                                                         | 2                 | 272.735.015 |
|                                                             |           |                                                                         | 3                 | 475.360.704 |
|                                                             |           |                                                                         | 4                 | 399.906.624 |
|                                                             |           |                                                                         | 5                 | 354.634.176 |
|                                                             |           |                                                                         | 6                 | 355.409.880 |
|                                                             |           |                                                                         | 7                 | 228.477.780 |
|                                                             |           |                                                                         | 8                 | 253.864.200 |
|                                                             |           | LICENCIATURA EN EDUCACIÓN INFANTIL (2016)                               | 1                 | 204.930.675 |
|                                                             |           |                                                                         | 2                 | 103.688.250 |
|                                                             |           |                                                                         | 3                 | 112.449.484 |
|                                                             |           |                                                                         | 4                 | 104.417.378 |
|                                                             |           |                                                                         | 5                 | 108.433.431 |
|                                                             |           |                                                                         | 6                 | 132.529.749 |
|                                                             |           |                                                                         | 7                 | 164.658.173 |
|                                                             |           |                                                                         | 8                 | 156.626.067 |
|                                                             |           | LITERATURA VIRTUAL                                                      | 1                 | 170.584.740 |
|                                                             |           |                                                                         | 2                 | 85.206.725  |
|                                                             |           |                                                                         | 3                 | 163.596.912 |
|                                                             |           |                                                                         | 4                 | 173.821.719 |
|                                                             |           |                                                                         | 5                 | 139.739.029 |
|                                                             |           |                                                                         | 6                 | 139.739.029 |
|                                                             |           |                                                                         | 7                 | 136.330.760 |
|                                                             |           |                                                                         | 8                 | 143.147.298 |
|                                                             |           | MÚSICA                                                                  | 1                 | 215.079.018 |
|                                                             |           |                                                                         | 2                 | 105.710.960 |
|                                                             |           |                                                                         | 3                 | 163.775.872 |
|                                                             |           |                                                                         | 4                 | 102.359.920 |
|                                                             |           |                                                                         | 5                 | 153.539.880 |
|                                                             |           |                                                                         | 6                 | 117.713.908 |
|                                                             |           |                                                                         | 7                 | 199.601.844 |
|                                                             |           |                                                                         | 8                 | 117.713.908 |
|                                                             |           |                                                                         | 9                 | 179.129.860 |
|                                                             |           |                                                                         | 10                | 92.123.928  |
|                                                             |           | PROFESIONAL GASTRONOMÍA Y ALTA COCINA                                   | 1                 | 945.032.300 |
|                                                             |           |                                                                         | 2                 | 546.549.360 |
|                                                             |           |                                                                         | 3                 | 661.529.700 |
|                                                             |           |                                                                         | 4                 | 767.374.452 |
|                                                             |           |                                                                         | 5                 | 934.961.976 |
|                                                             |           |                                                                         | 6                 | 820.296.828 |
|                                                             |           |                                                                         | 7                 | 635.068.512 |
|                                                             |           |                                                                         | 8                 | 546.864.552 |
|                                                             | POSGRADO  | ESPECIALIZACIÓN EN COMUNICACIÓN DIGITAL Y MEDIOS INTERACTIVOS (VIRTUAL) | 1                 | 175.813.500 |
|                                                             |           |                                                                         | 2                 | 214.221.996 |
|                                                             |           | ESPECIALIZACIÓN EN EDUCACIÓN INCLUSIVA                                  | 1                 | 103.677.040 |
|                                                             |           |                                                                         | 2                 | 110.156.855 |

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## 10.4 CÁLCULO ESTIMADO DEL VALOR DE LOS INGRESOS POR PERIODO ACADÉMICO - INCREMENTO APROBADO POR LA INSTITUCIÓN

| FACULTAD                         | MODALIDAD | NOMBRE DEL PROGRAMA                                                          | PERIODO ACADÉMICO | TOTAL         |
|----------------------------------|-----------|------------------------------------------------------------------------------|-------------------|---------------|
|                                  |           | ESPECIALIZACIÓN EN PRODUCCIÓN Y GESTIÓN DE PROYECTOS AUDIOVISUALES - VIRTUAL | 1                 | 97.197.225    |
|                                  |           |                                                                              | 2                 | 19.439.445    |
|                                  |           | MAESTRÍA E-LEARNING UNAB-UOC                                                 | 4                 | 6.979.085     |
|                                  |           |                                                                              | 5                 | 6.979.085     |
|                                  |           | MAESTRÍA EN EDUCACIÓN                                                        | 1                 | 305.245.164   |
|                                  |           |                                                                              | 2                 | 276.174.196   |
|                                  |           |                                                                              | 3                 | 254.370.970   |
|                                  |           |                                                                              | 4                 | 210.764.518   |
|                                  |           | DOCTORADO EN EDUCACIÓN                                                       | 1                 | 367.479.616   |
|                                  |           |                                                                              | 2                 | 406.852.432   |
|                                  |           |                                                                              | 3                 | 524.970.880   |
|                                  |           |                                                                              | 4                 | 301.858.256   |
| FACULTAD DE CIENCIAS DE LA SALUD | PREGRADO  | ENFERMERÍA                                                                   | 1                 | 484.960.500   |
|                                  |           |                                                                              | 2                 | 251.819.600   |
|                                  |           |                                                                              | 3                 | 359.659.457   |
|                                  |           |                                                                              | 4                 | 393.549.836   |
|                                  |           |                                                                              | 5                 | 481.759.282   |
|                                  |           |                                                                              | 6                 | 542.827.360   |
|                                  |           |                                                                              | 7                 | 563.183.386   |
|                                  |           |                                                                              | 8                 | 549.612.702   |
|                                  |           | MEDICINA                                                                     | 1                 | 5.369.283.040 |
|                                  |           |                                                                              | 2                 | 6.204.785.328 |
|                                  |           |                                                                              | 3                 | 6.026.046.656 |
|                                  |           |                                                                              | 4                 | 5.617.501.120 |
|                                  |           |                                                                              | 5                 | 5.413.228.352 |
|                                  |           |                                                                              | 6                 | 4.979.148.720 |
|                                  |           |                                                                              | 7                 | 4.008.853.072 |
|                                  |           |                                                                              | 8                 | 4.034.387.168 |
|                                  |           |                                                                              | 9                 | 4.034.387.168 |
|                                  |           |                                                                              | 10                | 3.396.034.768 |
|                                  |           |                                                                              | 11                | 3.498.171.152 |
|                                  |           |                                                                              | 12                | 3.396.034.768 |
|                                  |           | PSICOLOGÍA                                                                   | 1                 | 517.143.620   |
|                                  |           |                                                                              | 2                 | 280.332.240   |
|                                  |           |                                                                              | 3                 | 271.445.680   |
|                                  |           |                                                                              | 4                 | 325.734.816   |
|                                  |           |                                                                              | 5                 | 305.376.390   |
|                                  |           |                                                                              | 6                 | 461.467.257   |
|                                  |           |                                                                              | 7                 | 469.032.294   |
|                                  |           |                                                                              | 8                 | 610.320.960   |
|                                  |           |                                                                              | 9                 | 601.844.280   |
|                                  |           |                                                                              | 10                | 618.797.640   |
|                                  |           | PSICOLOGÍA UNISANGIL                                                         | 1                 | 204.649.800   |
|                                  |           |                                                                              | 2                 | 144.348.428   |
|                                  |           |                                                                              | 3                 | 128.882.525   |
|                                  |           |                                                                              | 4                 | 190.746.137   |
|                                  |           |                                                                              | 5                 | 211.367.341   |
|                                  |           |                                                                              | 6                 | 149.503.729   |
|                                  |           |                                                                              | 7                 | 123.727.224   |
|                                  |           |                                                                              | 8                 | 139.193.127   |
|                                  |           |                                                                              | 9                 | 108.261.321   |
|                                  |           |                                                                              | 10                | 72.174.214    |
|                                  |           |                                                                              | 1                 | 220.994.440   |
|                                  |           |                                                                              | 2                 | 228.763.800   |

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| FACULTAD | MODALIDAD | NOMBRE DEL PROGRAMA                                             | PERIODO ACADÉMICO | TOTAL       |
|----------|-----------|-----------------------------------------------------------------|-------------------|-------------|
|          |           | PSICOLOGÍA YOPAL                                                | 3                 | 192.161.592 |
|          |           |                                                                 | 4                 | 150.984.108 |
|          |           |                                                                 | 5                 | 146.408.832 |
|          |           |                                                                 | 6                 | 160.134.660 |
|          |           |                                                                 | 7                 | 160.134.660 |
|          |           |                                                                 | 8                 | 164.709.936 |
|          |           |                                                                 | 9                 | 160.134.660 |
|          |           |                                                                 | 10                | 260.790.732 |
|          | POSGRADO  | ESPECIALIZACIÓN EN ANESTESIOLOGÍA                               | 1                 | 229.582.808 |
|          |           |                                                                 | 2                 | 229.582.808 |
|          |           |                                                                 | 3                 | 229.582.808 |
|          |           |                                                                 | 4                 | 229.582.808 |
|          |           | ESPECIALIZACIÓN EN DERMATOLOGÍA                                 | 1                 | 114.791.404 |
|          |           |                                                                 | 2                 | 114.791.404 |
|          |           |                                                                 | 3                 | 114.791.404 |
|          |           | ESPECIALIZACION EN ENFERMERIA NEONATAL                          | 1                 | 118.913.856 |
|          |           |                                                                 | 2                 | 128.061.080 |
|          |           | ESPECIALIZACIÓN EN GINECOLOGÍA Y OBSTETRICIA                    | 1                 | 109.698.212 |
|          |           |                                                                 | 2                 | 109.698.212 |
|          |           |                                                                 | 3                 | 109.698.212 |
|          |           |                                                                 | 4                 | 54.849.106  |
|          |           |                                                                 | 5                 | 109.698.212 |
|          |           |                                                                 | 6                 | 109.698.212 |
|          |           |                                                                 | 7                 | 109.698.212 |
|          |           |                                                                 | 8                 | 109.698.212 |
|          |           | ESPECIALIZACIÓN EN MEDICINA CRÍTICA Y CUIDADO DEL ADULTO        | 1                 | 77.183.676  |
|          |           |                                                                 | 2                 | 77.183.676  |
|          |           | ESPECIALIZACIÓN EN MEDICINA FAMILIAR                            | 1                 | 209.667.612 |
|          |           |                                                                 | 2                 | 244.612.214 |
|          |           |                                                                 | 3                 | 244.612.214 |
|          |           | ESPECIALIZACIÓN EN MEDICINA INTERNA                             | 1                 | 459.165.616 |
|          |           |                                                                 | 2                 | 459.165.616 |
|          |           |                                                                 | 3                 | 459.165.616 |
|          |           | ESPECIALIZACIÓN EN MEDICINA NUCLEAR                             | 1                 | 51.455.784  |
|          |           |                                                                 | 2                 | 51.455.784  |
|          |           |                                                                 | 3                 | 51.455.784  |
|          |           |                                                                 | 4                 | 51.455.784  |
|          |           |                                                                 | 5                 | 51.455.784  |
|          |           |                                                                 | 6                 | 51.455.784  |
|          |           |                                                                 | 7                 | 51.455.784  |
|          |           |                                                                 | 8                 | 51.455.784  |
|          |           | ESPECIALIZACIÓN EN OFTALMOLOGÍA                                 | 1                 | 219.396.424 |
|          |           |                                                                 | 2                 | 274.245.530 |
|          |           |                                                                 | 3                 | 329.094.636 |
|          |           |                                                                 | 4                 | 274.245.530 |
|          |           | ESPECIALIZACIÓN EN ORTOPEDIA Y TRAUMATOLOGÍA                    | 1                 | 164.547.318 |
|          |           |                                                                 | 2                 | 164.547.318 |
|          |           |                                                                 | 3                 | 164.547.318 |
|          |           |                                                                 | 4                 | 191.971.871 |
|          |           | ESPECIALIZACIÓN EN PSICOLOGÍA CLÍNICA Y DE LA SALUD BUCARAMANGA | 1                 | 380.321.620 |
|          |           |                                                                 | 2                 | 380.321.620 |
|          |           | ESPECIALIZACIÓN EN RADIOLOGÍA INTERVENCIONISTA                  | 1                 | 82.273.659  |
|          |           |                                                                 | 2                 | 82.273.659  |
|          |           |                                                                 | 3                 | 82.273.659  |

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| FACULTAD                                   | MODALIDAD | NOMBRE DEL PROGRAMA                                          | PERIODO ACADÉMICO | TOTAL         |
|--------------------------------------------|-----------|--------------------------------------------------------------|-------------------|---------------|
|                                            |           |                                                              | 4                 | 82.273.659    |
|                                            |           |                                                              | 1                 | 1.190.710.125 |
|                                            |           | ESPECIALIZACIÓN EN SEGURIDAD Y SALUD EN EL TRABAJO (VIRTUAL) | 2                 | 1.121.913.540 |
|                                            |           |                                                              | 1                 | 109.698.212   |
|                                            |           | ESPECIALIZACIÓN EN UROLOGÍA                                  | 2                 | 109.698.212   |
|                                            |           |                                                              | 3                 | 109.698.212   |
|                                            |           |                                                              | 4                 | 109.698.212   |
|                                            |           | MAESTRÍA EN SALUD PÚBLICA                                    | 1                 | 163.171.395   |
|                                            |           |                                                              | 2                 | 217.561.860   |
|                                            |           |                                                              | 4                 | 152.293.302   |
|                                            |           | ESPECIALIZACIÓN RADIOLOGÍA E IMÁGENES DIAGNÓSTICAS           | 1                 | 219.396.424   |
|                                            |           |                                                              | 2                 | 219.396.424   |
|                                            |           |                                                              | 3                 | 219.396.424   |
|                                            |           |                                                              | 4                 | 219.396.424   |
|                                            |           | ESPECIALIZACIÓN EPIDEMIOLOGÍA (VIRTUAL)                      | 1                 | 2.642.275.375 |
|                                            |           |                                                              | 2                 | 2.302.368.882 |
|                                            |           | MAESTRÍA EN CIENCIAS BIOMÉDICAS                              | 1                 | 80.721.328    |
|                                            |           |                                                              | 3                 | 100.901.660   |
|                                            |           |                                                              | 4                 | 80.721.328    |
| FACULTAD DE CIENCIAS JURÍDICAS Y POLÍTICAS | PREGRADO  | DERECHO UNISANGIL YOPAL                                      | 1                 | 177.961.490   |
|                                            |           |                                                              | 2                 | 138.705.280   |
|                                            |           |                                                              | 3                 | 158.520.320   |
|                                            |           |                                                              | 4                 | 182.298.368   |
|                                            |           |                                                              | 5                 | 178.335.360   |
|                                            |           |                                                              | 6                 | 190.224.384   |
|                                            |           |                                                              | 7                 | 190.224.384   |
|                                            |           |                                                              | 8                 | 210.039.424   |
|                                            |           |                                                              | 9                 | 217.965.440   |
|                                            |           |                                                              | 10                | 221.928.448   |
|                                            |           | DERECHO PRESENCIAL                                           | 1                 | 760.988.953   |
|                                            |           |                                                              | 2                 | 470.612.596   |
|                                            |           |                                                              | 3                 | 494.594.894   |
|                                            |           |                                                              | 4                 | 655.755.028   |
|                                            |           |                                                              | 5                 | 572.396.338   |
|                                            |           |                                                              | 6                 | 527.938.370   |
|                                            |           |                                                              | 7                 | 380.999.656   |
|                                            |           |                                                              | 8                 | 537.147.056   |
|                                            |           |                                                              | 9                 | 637.081.392   |
|                                            |           |                                                              | 10                | 730.769.832   |
|                                            | POSGRADO  | ESPECIALIZACIÓN EN CONTRATACIÓN ESTATAL                      | 1                 | 133.423.680   |
|                                            |           |                                                              | 2                 | 133.423.680   |
|                                            |           | ESPECIALIZACIÓN EN DERECHO COMERCIAL                         | 1                 | 266.719.080   |
|                                            |           |                                                              | 2                 | 177.812.720   |
|                                            |           | ESPECIALIZACIÓN EN DERECHO DE FAMILIA                        | 1                 | 293.002.908   |
|                                            |           |                                                              | 2                 | 426.186.048   |
|                                            |           | ESPECIALIZACIÓN EN DERECHO DISCIPLINARIO                     | 1                 | 181.456.198   |
|                                            |           |                                                              | 2                 | 352.238.502   |
|                                            |           | ESPECIALIZACIÓN EN DERECHO PENAL                             | 1                 | 355.796.480   |
|                                            |           |                                                              | 2                 | 418.060.864   |
|                                            |           | ESPECIALIZACIÓN EN DERECHO PENAL - UNISANGIL (YOPAL)         | 1                 | 88.949.120    |
|                                            |           | ESPECIALIZACIÓN EN DERECHO PROCESAL CIVIL BUCARAMANGA        | 1                 | 213.657.504   |
|                                            |           |                                                              | 2                 | 231.462.296   |

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## 10.4 CÁLCULO ESTIMADO DEL VALOR DE LOS INGRESOS POR PERIODO ACADÉMICO - INCREMENTO APROBADO POR LA INSTITUCIÓN

| FACULTAD                | MODALIDAD | NOMBRE DEL PROGRAMA                                                     | PERIODO ACADÉMICO | TOTAL       |
|-------------------------|-----------|-------------------------------------------------------------------------|-------------------|-------------|
|                         |           | ESPECIALIZACIÓN EN DERECHO PÚBLICO                                      | 1                 | 293.390.988 |
|                         |           |                                                                         | 2                 | 293.390.988 |
|                         |           | ESPECIALIZACIÓN EN DERECHO PÚBLICO UNISANGIL - YOPAL                    | 1                 | 88.906.360  |
|                         |           |                                                                         | 2                 | 88.906.360  |
|                         |           | MAESTRÍA EN DERECHO                                                     | 1                 | 331.955.550 |
|                         |           |                                                                         | 2                 | 610.798.212 |
|                         |           |                                                                         | 3                 | 292.120.884 |
|                         |           | MAESTRÍA EN DERECHO DE FAMILIA                                          | 1                 | 157.799.160 |
|                         |           |                                                                         | 2                 | 208.645.556 |
|                         |           |                                                                         | 3                 | 59.613.016  |
|                         |           | MAESTRÍA EN POLÍTICAS PÚBLICAS Y DESARROLLO                             | 1                 | 107.337.640 |
|                         |           |                                                                         | 2                 | 225.409.044 |
|                         |           |                                                                         | 4                 | 214.675.280 |
|                         |           | MAESTRÍA EN PREVENCIÓN DEL MALTRATO INTRAFAMILIAR: NIÑEZ Y ADOLESCENCIA | 1                 | 84.672.720  |
|                         |           |                                                                         | 2                 | 141.121.200 |
|                         |           |                                                                         | 3                 | 79.284.460  |
|                         |           | DOCTORADO EN DERECHO                                                    | 1                 | 63.459.425  |
| FACULTAD DE INGENIERÍAS | PREGRADO  | INGENIERÍA BIOMÉDICA                                                    | 1                 | 672.274.372 |
|                         |           |                                                                         | 2                 | 370.753.460 |
|                         |           |                                                                         | 3                 | 489.546.225 |
|                         |           |                                                                         | 4                 | 522.182.640 |
|                         |           |                                                                         | 5                 | 450.382.527 |
|                         |           |                                                                         | 6                 | 515.655.357 |
|                         |           |                                                                         | 7                 | 456.909.810 |
|                         |           |                                                                         | 8                 | 456.909.810 |
|                         |           |                                                                         | 9                 | 496.073.508 |
|                         |           | INGENIERÍA DE MERCADOS                                                  | 5                 | 46.961.028  |
|                         |           |                                                                         | 6                 | 78.268.380  |
|                         |           |                                                                         | 7                 | 83.486.272  |
|                         |           |                                                                         | 8                 | 99.139.948  |
|                         |           |                                                                         | 9                 | 67.832.596  |
|                         |           | INGENIERÍA DE SISTEMAS                                                  | 1                 | 713.483.320 |
|                         |           |                                                                         | 2                 | 475.869.170 |
|                         |           |                                                                         | 3                 | 789.915.600 |
|                         |           |                                                                         | 4                 | 816.246.120 |
|                         |           |                                                                         | 5                 | 526.610.400 |
|                         |           |                                                                         | 6                 | 427.870.950 |
|                         |           |                                                                         | 7                 | 375.209.910 |
|                         |           |                                                                         | 8                 | 309.383.610 |
|                         |           |                                                                         | 9                 | 322.548.870 |
|                         |           | INGENIERÍA FINANCIERA                                                   | 1                 | 256.055.841 |
|                         |           |                                                                         | 2                 | 157.641.372 |
|                         |           |                                                                         | 3                 | 174.450.432 |
|                         |           |                                                                         | 4                 | 207.159.888 |
|                         |           |                                                                         | 5                 | 239.869.344 |
|                         |           |                                                                         | 6                 | 218.063.040 |
|                         |           |                                                                         | 7                 | 158.095.704 |
|                         |           |                                                                         | 8                 | 147.192.552 |
|                         |           |                                                                         | 9                 | 168.998.856 |
|                         |           | INGENIERÍA FINANCIERA UNISANGIL                                         | 5                 | 52.548.936  |
|                         |           |                                                                         | 6                 | 26.274.468  |
|                         |           |                                                                         | 7                 | 35.032.624  |
|                         |           |                                                                         | 8                 | 26.274.468  |
|                         |           |                                                                         | 9                 | 35.032.624  |

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| FACULTAD                        | MODALIDAD | NOMBRE DEL PROGRAMA                                         | PERIODO ACADÉMICO | TOTAL       |
|---------------------------------|-----------|-------------------------------------------------------------|-------------------|-------------|
|                                 |           | INGENIERÍA INDUSTRIAL                                       | 1                 | 363.198.360 |
|                                 |           |                                                             | 2                 | 182.993.048 |
|                                 |           |                                                             | 3                 | 246.803.388 |
|                                 |           |                                                             | 4                 | 316.414.600 |
|                                 |           |                                                             | 5                 | 329.071.184 |
|                                 |           |                                                             | 6                 | 283.737.000 |
|                                 |           |                                                             | 7                 | 198.615.900 |
|                                 |           |                                                             | 8                 | 191.522.475 |
|                                 |           | INGENIERÍA MECATRÓNICA                                      | 1                 | 270.845.440 |
|                                 |           |                                                             | 2                 | 136.381.750 |
|                                 |           |                                                             | 3                 | 142.623.126 |
|                                 |           |                                                             | 4                 | 142.623.126 |
|                                 |           |                                                             | 5                 | 132.058.450 |
|                                 |           |                                                             | 6                 | 132.058.450 |
|                                 |           |                                                             | 7                 | 325.046.810 |
|                                 |           |                                                             | 8                 | 325.046.810 |
|                                 |           |                                                             | 9                 | 336.866.694 |
|                                 |           | INGENIERÍA EN ENERGÍA Y SOSTENIBILIDAD                      | 1                 | 196.655.220 |
|                                 |           |                                                             | 2                 | 104.981.364 |
|                                 |           |                                                             | 3                 | 112.948.280 |
|                                 |           |                                                             | 4                 | 129.890.522 |
|                                 |           |                                                             | 5                 | 129.890.522 |
|                                 |           |                                                             | 6                 | 112.948.280 |
|                                 |           |                                                             | 7                 | 133.260.750 |
|                                 |           |                                                             | 8                 | 133.260.750 |
|                                 |           |                                                             | 9                 | 114.223.500 |
|                                 | POSGRADO  | ESPECIALIZACIÓN EN CIBERSEGURIDAD ORGANIZACIONAL            | 1                 | 101.724.870 |
|                                 |           | ESPECIALIZACIÓN EN GERENCIA DE RECURSOS ENERGÉTICOS         | 1                 | 152.587.305 |
|                                 |           |                                                             | 2                 | 213.622.227 |
|                                 |           | ESPECIALIZACIÓN EN RIESGOS FINANCIEROS Y MERCADOS DERIVADOS | 1                 | 122.082.672 |
|                                 |           |                                                             | 2                 | 122.544.516 |
|                                 |           | MAESTRÍA EN GESTIÓN, APLICACIÓN Y DESARROLLO DE SOFTWARE    | 1                 | 134.270.410 |
|                                 |           |                                                             | 2                 | 35.805.440  |
|                                 |           |                                                             | 4                 | 4.475.680   |
|                                 |           | MAESTRÍA EN INGENIERÍA EN ENERGÍA                           | 1                 | 120.799.752 |
|                                 |           |                                                             | 2                 | 60.399.876  |
|                                 |           |                                                             | 3                 | 60.399.876  |
|                                 |           |                                                             | 4                 | 100.666.460 |
|                                 |           | ESPECIALIZACIÓN DESARROLLO TECNOLOGÍAS MÓVILES              | 2                 | 101.724.870 |
|                                 |           | MAESTRÍA EN CIENCIA DE DATOS                                | 1                 | 334.195.520 |
|                                 |           |                                                             | 2                 | 275.711.304 |
|                                 |           |                                                             | 3                 | 116.968.432 |
| FACULTAD DE ECONOMÍA Y NEGOCIOS | PREGRADO  | ADMINISTRACIÓN DE EMPRESAS                                  | 1                 | 620.582.620 |
|                                 |           |                                                             | 2                 | 393.401.850 |
|                                 |           |                                                             | 3                 | 639.964.080 |
|                                 |           |                                                             | 4                 | 609.489.600 |
|                                 |           |                                                             | 5                 | 419.024.100 |
|                                 |           |                                                             | 6                 | 510.447.540 |
|                                 |           |                                                             | 7                 | 434.261.340 |
|                                 |           |                                                             | 8                 | 556.159.260 |
|                                 |           |                                                             | 1                 | 406.053.750 |
|                                 |           |                                                             | 2                 | 369.423.180 |

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## 10.4 CÁLCULO ESTIMADO DEL VALOR DE LOS INGRESOS POR PERIODO ACADÉMICO - INCREMENTO APROBADO POR LA INSTITUCIÓN

| FACULTAD | MODALIDAD | NOMBRE DEL PROGRAMA                  | PERIODO ACADÉMICO | TOTAL       |
|----------|-----------|--------------------------------------|-------------------|-------------|
|          |           | ADMINISTRACIÓN DE EMPRESAS (VIRTUAL) | 3                 | 270.910.332 |
|          |           |                                      | 4                 | 218.917.440 |
|          |           |                                      | 5                 | 224.390.376 |
|          |           |                                      | 6                 | 229.863.312 |
|          |           |                                      | 7                 | 240.809.184 |
|          |           | ADMINISTRACIÓN DUAL                  | 8                 | 89.593.998  |
|          |           |                                      | 1                 | 310.681.170 |
|          |           |                                      | 2                 | 272.914.569 |
|          |           |                                      | 3                 | 352.350.900 |
|          |           |                                      | 4                 | 264.263.175 |
|          |           |                                      | 5                 | 254.475.650 |
|          |           |                                      | 6                 | 215.325.550 |
|          |           |                                      | 7                 | 156.600.400 |
|          |           | ADMINISTRACIÓN HOTELERA Y TURÍSTICA  | 5                 | 13.243.584  |
|          |           |                                      | 6                 | 30.901.696  |
|          |           |                                      | 7                 | 17.658.112  |
|          |           |                                      | 8                 | 22.072.640  |
|          |           |                                      | 9                 | 44.145.280  |
|          |           | CONTADURÍA PÚBLICA                   | 1                 | 196.353.144 |
|          |           |                                      | 2                 | 114.543.744 |
|          |           |                                      | 3                 | 117.844.748 |
|          |           |                                      | 4                 | 93.582.594  |
|          |           |                                      | 5                 | 86.650.550  |
|          |           |                                      | 6                 | 100.514.638 |
|          |           |                                      | 7                 | 117.844.748 |
|          |           |                                      | 8                 | 173.699.721 |
|          |           |                                      | 9                 | 124.707.492 |
|          |           | CONTADURÍA PÚBLICA VIRTUAL           | 1                 | 166.162.490 |
|          |           |                                      | 2                 | 95.956.524  |
|          |           |                                      | 3                 | 66.636.475  |
|          |           |                                      | 4                 | 63.971.016  |
|          |           |                                      | 5                 | 74.632.852  |
|          |           |                                      | 6                 | 93.291.065  |
|          |           |                                      | 7                 | 79.963.770  |
|          |           |                                      | 8                 | 55.974.639  |
|          |           |                                      | 9                 | 10.069.512  |
|          |           | ECONOMÍA                             | 1                 | 208.258.080 |
|          |           |                                      | 2                 | 117.386.650 |
|          |           |                                      | 3                 | 90.932.380  |
|          |           |                                      | 4                 | 90.932.380  |
|          |           |                                      | 5                 | 90.932.380  |
|          |           |                                      | 6                 | 116.356.080 |
|          |           |                                      | 7                 | 141.650.880 |
|          |           |                                      | 8                 | 153.122.157 |
|          |           |                                      | 9                 | 96.410.247  |
|          |           | NEGOCIOS INTERNACIONALES             | 1                 | 432.684.608 |
|          |           |                                      | 2                 | 211.130.325 |
|          |           |                                      | 3                 | 268.689.266 |
|          |           |                                      | 4                 | 286.212.479 |
|          |           |                                      | 5                 | 333.079.011 |
|          |           |                                      | 6                 | 424.512.465 |
|          |           |                                      | 7                 | 404.919.582 |
|          |           |                                      | 8                 | 411.450.543 |
|          |           |                                      | 9                 | 463.698.231 |

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## 10.4 CÁLCULO ESTIMADO DEL VALOR DE LOS INGRESOS POR PERIODO ACADÉMICO - INCREMENTO APROBADO POR LA INSTITUCIÓN

| FACULTAD                                    | MODALIDAD | NOMBRE DEL PROGRAMA                                              | PERIODO ACADÉMICO | TOTAL       |
|---------------------------------------------|-----------|------------------------------------------------------------------|-------------------|-------------|
|                                             |           | SEGURIDAD Y SALUD EN EL TRABAJO PROFESIONAL                      | 1                 | 165.778.900 |
|                                             |           |                                                                  | 2                 | 132.801.040 |
|                                             |           |                                                                  | 3                 | 79.680.624  |
|                                             |           |                                                                  | 4                 | 39.840.312  |
|                                             |           |                                                                  | 5                 | 63.080.494  |
|                                             |           |                                                                  | 6                 | 63.080.494  |
|                                             |           |                                                                  | 7                 | 63.080.494  |
|                                             |           |                                                                  | 8                 | 96.280.754  |
|                                             |           |                                                                  | 9                 | 112.880.884 |
|                                             |           | MARKETING                                                        | 1                 | 359.980.790 |
|                                             |           |                                                                  | 2                 | 225.633.880 |
|                                             |           |                                                                  | 3                 | 360.494.112 |
|                                             |           |                                                                  | 4                 | 240.329.408 |
|                                             |           |                                                                  | 5                 | 142.012.832 |
|                                             | POSGRADO  | ESPECIALIZACIÓN EN DIRECCIÓN EN EMPRESAS                         | 1                 | 208.294.884 |
|                                             |           |                                                                  | 2                 | 173.579.070 |
|                                             |           | ESPECIALIZACIÓN EN GESTIÓN ESTRATÉGICA DE MERCADEO PRESENCIAL    | 1                 | 105.969.190 |
|                                             |           |                                                                  | 2                 | 105.969.190 |
|                                             |           | ESPECIALIZACIÓN EN GESTIÓN ESTRATÉGICA DE MERCADEO VIRTUAL       | 1                 | 91.728.780  |
|                                             |           |                                                                  | 2                 | 91.728.780  |
|                                             |           | ESPECIALIZACIÓN EN GESTIÓN HUMANA PRESENCIAL                     | 1                 | 105.969.190 |
|                                             |           |                                                                  | 2                 | 180.147.623 |
|                                             |           | ESPECIALIZACIÓN EN GESTIÓN HUMANA VIRTUAL                        | 1                 | 366.915.120 |
|                                             |           |                                                                  | 2                 | 275.186.340 |
|                                             |           | ESPECIALIZACIÓN EN PLANEACIÓN TRIBUTARIA                         | 1                 | 162.571.626 |
|                                             |           |                                                                  | 2                 | 162.571.626 |
|                                             |           | MAESTRÍA EN ADMINISTRACIÓN DE EMPRESAS                           | 1                 | 254.018.160 |
|                                             |           |                                                                  | 2                 | 211.681.800 |
|                                             |           |                                                                  | 3                 | 158.761.350 |
|                                             |           |                                                                  | 4                 | 74.088.630  |
|                                             |           | MAESTRÍA EN ADMINISTRACIÓN Y DIRECCIÓN DE EMPRESAS - MBA (CORE)  | 1                 | 457.232.700 |
|                                             |           |                                                                  | 2                 | 472.473.790 |
|                                             |           |                                                                  | 3                 | 518.197.060 |
|                                             |           |                                                                  | 4                 | 274.339.620 |
|                                             |           | MAESTRÍA EN FINANZAS                                             | 1                 | 300.665.136 |
|                                             |           |                                                                  | 2                 | 250.554.280 |
|                                             |           |                                                                  | 3                 | 100.221.712 |
|                                             |           | MAESTRÍA EN GERENCIA EDUCATIVA                                   | 1                 | 99.939.468  |
|                                             |           |                                                                  | 3                 | 49.969.734  |
|                                             |           |                                                                  | 4                 | 49.969.734  |
|                                             |           | MAESTRÍA EN NEUROCIENCIA PARA LAS ORGANIZACIONES                 | 1                 | 251.247.048 |
|                                             |           |                                                                  | 2                 | 125.623.524 |
|                                             |           | ESPECIALIZACIÓN REVISORÍA FISCAL Y AUDITORÍA EXTERNA BUCARAMANGA | 1                 | 271.305.510 |
|                                             |           |                                                                  | 2                 | 217.044.408 |
| UNAB TEC - ESTUDIOS TÉCNICOS Y TECNOLÓGICOS | PREGRADO  | TECNOLOGÍA EN GESTIÓN GASTRONÓMICA (VIRTUAL)                     | 1                 | 146.081.610 |
|                                             |           |                                                                  | 2                 | 158.339.889 |
|                                             |           |                                                                  | 3                 | 99.422.721  |
|                                             |           |                                                                  | 4                 | 77.328.783  |
|                                             |           | TECNOLOGÍA EN INVESTIGACIÓN CRIMINAL Y CIENCIA FORENSES          | 1                 | 163.621.360 |
|                                             |           |                                                                  | 2                 | 134.083.512 |
|                                             |           |                                                                  | 3                 | 91.044.360  |
|                                             |           |                                                                  | 4                 | 61.248.024  |
|                                             |           |                                                                  | 5                 | 69.524.784  |



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## 10.4 CÁLCULO ESTIMADO DEL VALOR DE LOS INGRESOS POR PERIODO ACADÉMICO - INCREMENTO APROBADO POR LA INSTITUCIÓN

| FACULTAD | MODALIDAD | NOMBRE DEL PROGRAMA                                                | PERIODO ACADÉMICO | TOTAL           |
|----------|-----------|--------------------------------------------------------------------|-------------------|-----------------|
|          |           | TECNOLOGÍA EN LOGÍSTICA Y MERCADEO                                 | 4                 | 23.347.545      |
|          |           |                                                                    | 5                 | 37.356.072      |
|          |           | TECNOLOGÍA EN REGENCIA DE FARMACIA (VIRTUAL)                       | 1                 | 787.017.600     |
|          |           |                                                                    | 2                 | 669.249.712     |
|          |           |                                                                    | 3                 | 534.839.728     |
|          |           |                                                                    | 4                 | 470.434.944     |
|          |           |                                                                    | 5                 | 520.838.688     |
|          |           |                                                                    | 6                 | 487.236.192     |
|          |           | TECNOLOGÍA EN SEGURIDAD Y SALUD TRABAJO (VIRTUAL)                  | 1                 | 210.576.620     |
|          |           |                                                                    | 2                 | 216.033.468     |
|          |           |                                                                    | 3                 | 123.447.696     |
|          |           |                                                                    | 4                 | 59.152.021      |
|          |           |                                                                    | 5                 | 110.588.561     |
|          |           | TECNOLOGÍA EN MARKETING VIRTUAL                                    | 1                 | 157.494.470     |
|          |           |                                                                    | 2                 | 75.393.742      |
|          |           |                                                                    | 3                 | 53.219.112      |
|          |           |                                                                    | 4                 | 42.131.797      |
|          |           |                                                                    | 5                 | 35.479.408      |
|          |           | TECNOLOGÍA EN MARKETING PRESENCIAL                                 | 1                 | 78.953.770      |
|          |           |                                                                    | 2                 | 33.204.402      |
|          |           |                                                                    | 3                 | 22.639.365      |
|          |           |                                                                    | 4                 | 18.111.492      |
|          |           |                                                                    | 5                 | 12.074.328      |
|          |           | TECNOLOGÍA EN GESTIÓN HUMANA                                       | 1                 | 60.809.130      |
|          |           |                                                                    | 2                 | 59.114.904      |
|          |           |                                                                    | 3                 | 41.873.057      |
|          |           |                                                                    | 4                 | 39.409.936      |
|          | POSGRADO  | ESPECIALIZACIÓN TECNOLÓGICA EN FARMACOVIGILANCIA Y TECNOVIGILANCIA | 1                 | 188.349.772     |
|          |           |                                                                    | 2                 | 115.907.552     |
| TOTAL    |           |                                                                    |                   | 165.491.576.578 |

Reporte de programas que requieren justificación

Fuente: Ejercicio Presupuesto 2025

Diciembre 10 de 2024